Section 26.45: Overall Goal Calculation

Amount of Goal

The BRTA's overall goal for the following time period 2026-2028 is the following: <u>.06%</u> of the Federal Financial assistance we will expend in DOT-assisted contracts, exclusive of FTA funds to be used for the purchase of transit vehicles. BRTA is utilizing Berkshire County and Pioneer Valley (Franklin Hampden and Hampshire Counties) counties in Massachusetts as they are the nearest within a geographical location to the BRTA and most opportunities are for immediate repair needs such as plumbing and electrical repair. BRTA expects \$3.5M - \$3.75M annually for this period. Funds will comprise mostly 5307 operational funding and replacement bus funding. 5339 replacement bus funding is expected in 2026. BRTA has a 100% race neutral goal.

Methodology Used To Calculate Overall Goal

Step 1: 26.45(c) Base Figure

Determine the weight of each project as a percentage of funds by dividing each projected project value by the total estimated funds

Determine the availability of DBEs

The data source or demonstrable evidence used to derive the availability of DBEs was:

The Massachusetts Supplier Diversity Office (SDO) through its UCP maintains a listing of certified DBEs that can be found at:

https://www.sdo.osd.state.ma.us/BusinessDirectory/BusinessDirectory.aspx

Determine the availability of all Firms.

The data source or demonstrable evidence used to derive the availability of all firms was:

U.S. Department of Census Fact Finder County Business Patterns data base at:

https://data.census.gov/cedsci/table?q=CBP2020.CB2000CBP&g=0500000US25003,25011,25013,25015

Western MA regions 1 and 2 signify Berkshire County and Franklin/Hampshire/Hamden County in MA. BRTA is utilizing Berkshire and Franklin counties as they are the nearest within a geographical location to the BRTA. There are no upcoming large contracts for FY26-28. DBEs would be researched for maintenance, safety, and or general operating needs. This would warrant choosing these two regions as the listed DBEs would have the ability to be close enough to meet BRTA's needs. Some examples of work that could be done through the DBE program would be printing, purchase or tires, plumbing and electrical work. BRTA has and will continue to look for fiscally sound DBE firms.

The BRTA has no sub-recipients.

The BRTA receives 5307 Funding for operations and capital purchases. We also receive discretionary 5339 funding. BRTA expects \$3.5M - \$3.75M annually for this period, 2026-2028, in federal grants for operations and capital purchases. BRTA funding is mostly used for operations and replacement bus purchases, therefore has very few additional large contracts.

Step 1 Weighted Base Figure Calculation:

NAICS Code	Project	Amount of DOT funds on project:	% of total DOT funds (weight)	Number of DBEs available to perform this work	Number of all firms available (including DBEs)	Relative Availability	Weighted Availability
238220	Plumbing Heating/AC	\$18,000.00	0.0050	1	279	0.0036	0.00%
238210	Electrical Contractors	\$3,500.00	0.0010	1	245	0.0041	0.00%
423120	MV Parts	\$240,000.00	0.0668	0	18	0.0000	0.00%
	Operating Assistance	\$1,771,640.90	0.4928	0	0	0.0000	0.00%
562112	Hazardous Waste Collection	\$6,500.00	0.0018	0	0	0.0000	0.00%
453210	Office Supplies	\$17,731.00	0.0049	0	14	0.0000	0.00%
424720	Pet. Merchant Wholesale	\$648,000.00	0.1802	0	0	0.0000	0.00%
524126	Property Casualty Ins.	\$603,416.75	0.1678	0	19	0.0000	0.00%
541512	Computer System Design	\$87,500.00	0.0243	0	51	0.0000	0.00%
532420	Office Machine Equip.	\$1,560.00	0.0004	0	0	0.0000	0.00%
541613	Marketing, Consulting, Adv	\$12,500.00	0.0035	0	46	0.0000	0.00%
541110	Lawyers	\$5,000.00	0.0014	0	361	0.0000	0.00%
541211	CPA	\$50,000.00	0.0139	0	111	0.0000	0.00%
423850	Janitorial Supplies	\$8,500.00	0.0024	0	10	0.0000	0.00%
812331	Linen and Uniform Supply	\$75,000.00	0.0209	0	0	0.0000	0.00%
323111	Commercial Printing	\$16,750.00	0.0047	6	49	0.1224	0.06%
541214	Payroll Services	\$2,960.00	0.0008	0	11	0.0000	0.00%
517312	Wireless Telephone	\$26,587.69	0.0074	0	54	0.0000	0.00%
		\$3,595,146.34	1.0000	8	1268	0.0063	0.06%

Step 2 Adjusting the Goal

During the past 3 years, BRTA has attained the DBE participation goal of .03%. In FY22 with a .0376% achievement rate and in FY23 with a .3876% achievement rate. In FY24 with a .0670% achievement rate. The first half of FY25 has a .0752% achievement rate.

Step 2						Goal	
		Total Dollars		Total DBE		0.0	3%
FY22	4/21-9/22		\$1,714,085.00	\$368.00			
	10/20-3/21		\$586,291.00	\$497.42			
			\$2,300,376.00	\$865.42	0.0376%	Met	
FY23	4/23-9/23		\$985,169.00	\$0.00			
	10/22-3/23		\$1,113,535.00	\$8,135.00			
			\$2,098,704.00	\$8,135.00	0.3876%	Met	
FY24	4/24-9/24		\$1,876,383.00	\$1,427.00			
	10/23-3/24		\$1,328,813.00	\$720.00			
			\$3,205,196.00	\$2,147.00	0.0670%	Met	
3 year average			\$7,604,276.00	\$11,147.42	0.1466%		
FY25	10/24-3/25		\$2,182,654.00	\$ 1,642.00	0.0752%	Met	

Discussion of Past 3 Years Participation

During FY22 BRTA attained a .0376% participation by contracting with DBEs for the printing of envelope stock as well as fuel tank repairs. In FY23 BRTA attained a .3876% by contracting with a DBE for clean-up and one for consulting on a asset management project. In FY24 BRTA attained participation by contracting with DBEs for printing.

Historically BRTA has not had large construction projects. The contracting opportunities for DBE participation have been and will remain in 2026-2028 to be printing, small building repair (plumbing, electrical) and maintenance supplies. Although FY23 percentages look much larger than the Proposed Goal, the BRTA does not expect the large amount of consulting for assets to be repeated in FY26-FY28.

Median of Past Participation

With a FY22 attainment of .0376%, FY23 attainment of .3876% and FY24 attainment of .0670%, the median of the three years would be .0670%. With a base figure of .06% (shown in Step 1 above) plus the median of .0670% equals .1270%, divided by 2 equals a Step 2 Adjusted Figure of .0635%.

As the Proposed Goal (.06%) and the adjusted Step 2 Adjusted Figure (.0635%) are so similar, the BRTA discussed the outcome and the Proposed Goal for 2026-2028 will remain at .06%. There will not be a Step 2 adjustment to the Goal.

Race Neutral/Race Conscious Split

Formula for calculating Race Neutral/Race Conscious Split

In FY22 BRTA attained .0376% and FY23 participation was 0.3876% and FY24 was .0670%. BRTA meet the goal for three consecutive years and will continue with 100% race neutral goal.

Communication with DBE Community as well as potential DBE partners

If an effort to gain input as well as awareness of opportunities, BRTA has posted its goal on our website, called, and sent to the entities below, requesting comments. Our email blast resulted in one request, within 15 minutes, to be placed on our email list!

DownTown IncBerkshire Regional Planning CommissionEforAll Berkshire CountyBerkshire Innovation CenterPittsfield Economic Revitalization CorporationBerkshire Black Economic CouncilCommunity Development Corporation of South BerkshireEmail to businesses with past participation, or matching NAICS codes to our expected opportunities.Follow up calls to businesses with past participation, or matching NAICS codes to our expected opportunities.

BRTA's vendor list for office supply printing that responded include:

B2B Holdings, Inc (DBE) 168 Sutton Street Uxbridge, MA 01569-1133 508-839-6144

Carbon Colors LLC (WBE) 1327 Lakeview Avenue Dracut, MA 01826 978-674-8197

Adam Graphics (WBE) Adamgraphics.com

Hitchcock Press Inc (WBE) 8 Hanover Street Holyoke, MA 413-538-8811

Mill City Environmental (DBE) 116 John Street Lowell MA 01852 1-Stop Design Shop, Inc (DBE) 323 S-3 New Boston Street Woburn, MA 01801-6298 781-938-3866

Vantage Graphics (MBE) 278 Lenox Street Suite 8 Norwood, MA 02062 617-796-9900

AM Lithography Corp (VBE) 694 Center Street Chicopee, MA 01013 413-737-9412

Andy Ramos Electric LLC (DBE) 496 Whitney Avenue Holyoke MA 01040 413 322-0454

AA Fire Protection LLC (DBE) 5 Dianna Drive Springfield MA 01104